TOP 10 RETAIL ERP SOFTWARE
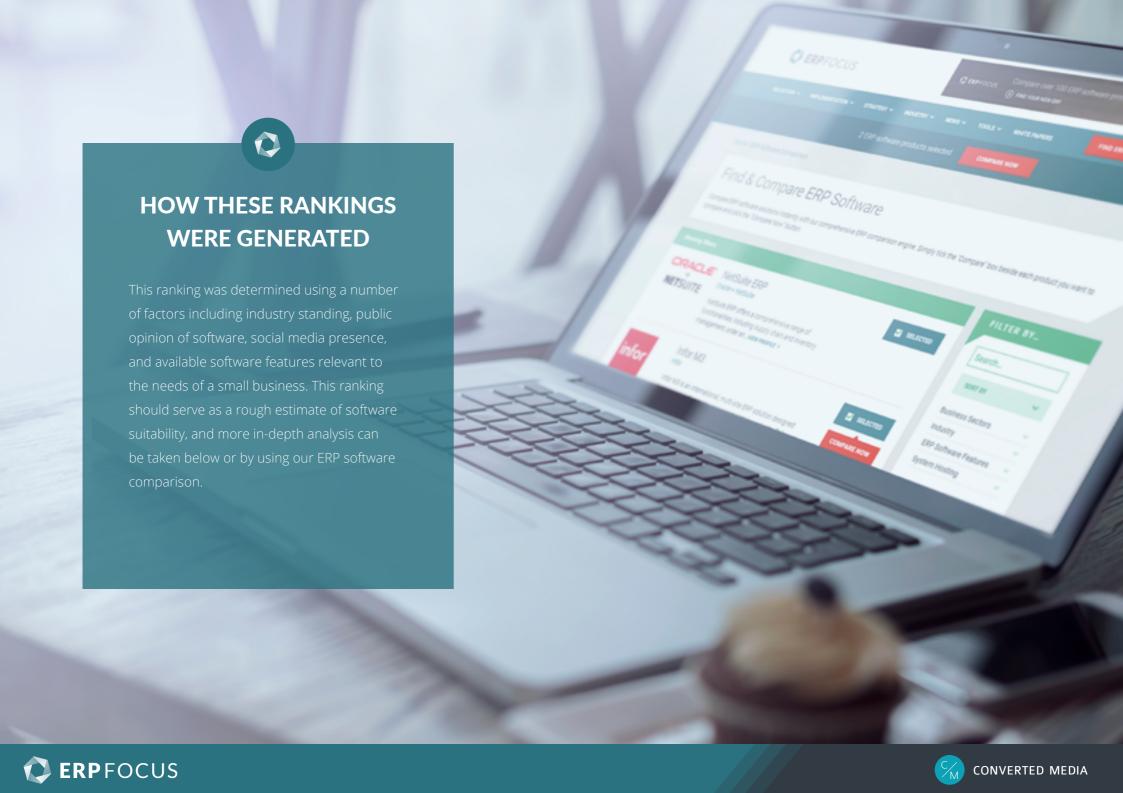
TOP 10 RETAIL ERP SOFTWARE

1. DigitBridge — DigitBridge

2. Acumatica — Acumatica Cloud ERP

3. Brightpearl — Brightpearl

4. Infor — Infor M3

5. Sage — Sage Intacct

6. Oracle NetSuite — NetSuite ERP

7. Odoo — Odoo Online

8. Microsoft — Dynamics 365 Business Central

9. Salesorder — Salesorder

10. SAP — SAP Business One

HOW THESE RANKINGS WERE GENERATED

This ranking was determined using a number of factors including industry standing, public opinion of software, social media presence, and available software features relevant to the needs of a small business. This ranking should serve as a rough estimate of software suitability, and more in-depth analysis can be taken below or by using our ERP software comparison.

MUST-HAVE ERP FEATURES FOR RETAIL BUSINESSES

Retail ERP software is crucial to maximizing profits because of its role in stock and supply management. Matching stock to demand is a key factor in any successful retail business highlighting the importance of an efficient ERP system. This level of supply and demand is why feature selection is so important to finding the right retail ERP, with special considerations made to the bottom line, inventory, and delivering to customers.

POINT OF SALE

Point of sale interfaces will connect the distribution center to all retail stores in a chain. The cash register at the checkout lane is a powerful computer terminal attached to your ERP. It tracks every sale of every SKU by day and time. If you have a program to identify specific customers, that data can be added to the other point of sale data in your ERP. Those cameras in the ceiling are there for more than security. Identify specific people entering the store and track their path and know how long it took from the time they enter the store to the time they leave and how much money they leave behind.

STOCK MANAGEMENT AND PLANNING

Before the delivery truck arrives, you can use a retail ERP system to plan on where that incoming merchandise will be displayed and where any overstock will be kept. Once placed it costs money to move it and that movement likely will add no value.

DISTRIBUTION

Distribution is how your product gets to your customer including the journey the customer takes with your business - that means order tracking. ERP tracking functionality can link directly with the carrier's systems and allow you to provide customers with accurate updates about the status of their order. Integrations with transport management systems ensure you're sending the right product at the right time without wasting a truckload of space to send a single item.

ON-DEMAND SCALING

Some ERP systems do not lend themselves to easy scaling in terms of number of users or an ability to change the number of integrated hardware elements. In other cases, the total number of these types of elements is strictly limited. Ensure that the retail system you pick allows maximum flexibility so that it can grow with you whenever a business change is on the horizon.

EMPLOYEE SCHEDULING

ERP can help track which hours and which days have the most business. Use that data to schedule staff to cover those hours and reduce staffing when they are not needed. Know which of your employees have specialized skills and schedule those persons carefully.

SUPPLY CHAIN TRACKING

Knowing what is on the way to a store or warehouse and when it will be on hand allows a retailer to sell merchandise he does not have yet with confidence that the customer will get delivery when expected. Supply chain visibility also helps a retailer know when a shipment might still be on another continent or held in customs. This knowledge can prevent the embarrassment of scheduling a sale when the product is due to be late.

SHOP TRAFFIC PATTERNS

Customers and shoppers will often have a predictable path they follow when they enter the store. Be sure to place products that might be attractive unplanned purchases at the beginning and end of the route. You can help modify the route by moving shelves and displays to keep most shoppers on the path you choose for them.

MERCHANDISE PLACEMENT

In retail, you need to have inventory available to make a sale. And where it is placed is extremely important. Notice the $10 shampoo is right at eye height on the shelf and

the $1 shampoo is on the bottom shelf. This is intentional; there is more profit in the $10 brand. Retail ERP includes shelf location as standard feature – use it. Track sales for every SKU and see how they change in different locations. Then optimize placement for each SKU throughout the store. Know which suppliers and SKU items have contractual arrangements for certain locations and follow those agreements.

ORDER MANAGEMENT

Orders are a generic term that combines some categories of supply and demand. A sales order represents a demand; a customer has placed an order requesting delivery of a certain quantity be an agreed-upon date. A purchase order is a request on a supplier to deliver component materials. ERP can manage these orders whilst monitoring key metrics which can help with forecasting and decision making.

RETURNS MANAGEMENT

Modern ERP systems can help eliminate store returns that clutter the stock room and require a shipment back to the supplier. ERP can coordinate with parcel delivery companies and the customer only needs to print a shipping label and take his product to a convenient drop-off point.

WHY NOT CREATE YOUR OWN COMPARISON?

With our free comparison engine you can build your own side-by-side comparison of leading ERP solutions. Narrow down your shortlist using filters including:

· Software Features
· Industry
· Delivery Platform

FIND & COMPARE ERP

	DigitBridge	Acumatica Cloud ERP	Brightpearl	Infor M3
OVERVIEW				
PRODUCT NAME	DigitBridge	Acumatica Cloud ERP	Brightpearl	Infor M3
BUSINESS SECTORS				
DISTRIBUTION	✔	✔	✖	✔
GOVERNMENT & NPO	✔	✖	✖	✔
MANUFACTURING	✔	✔	✖	✔
RETAIL	✔	✔	✔	✔
SERVICES	✔	✔	✖	✖
INDUSTRY				
AEROSPACE & DEFENSE	✔	✔	✖	✔
AUTOMOTIVE	✔	✔	✖	✔
CHEMICAL	✔	✔	✖	✔

Industry	Col1	Col2	Col3	Col4
CONSTRUCTION	✔	✔	✘	✔
COSMETICS	✔	✔	✔	✔
ELECTRONICS	✔	✔	✔	✔
ENERGY/POWER/UTILITIES	✔	✘	✘	✘
ENGINEERING	✔	✔	✘	✔
FASHION	✔	✔	✔	✘
FINANCIAL SERVICES	✔	✔	✘	✘
FOOD & BEVERAGE	✔	✔	✔	✔
LOCAL GOVERNMENT	✔	✘	✘	✘
MEDIA	✔	✔	✘	✘
MEDICAL & HEALTHCARE	✔	✘	✘	✘
METALWORKING	✔	✔	✘	✔
OILFIELD	✔	✔	✘	✘
PACKAGING	✔	✔	✘	✔

PAINT & ADHESIVES	✔	✔	✖	✔
PHARMACEUTICAL	✔	✖	✖	✔
PLASTICS & RUBBER	✔	✔	✖	✔
PRINT & DESIGN	✔	✔	✖	✖
RENTAL	✔	✔	✖	✖
TELECOMMUNICATIONS	✔	✔	✖	✖
WOODWORKING	✔	✔	✖	✔
CANNABIS	✔	✔	✖	✖
EDUCATION	✔	✖	✖	✖
NONPROFIT	✔	✖	✖	✖
ERP SOFTWARE FEATURES				
BILLING	✔	✔	✔	✔
BUSINESS INTELLIGENCE/ANALYTICS	✔	✔	✔	✖
COSTING	✔	✔	✖	✔

Feature	Col 1	Col 2	Col 3	Col 4
CRM	✗	✓	✓	✓
CUSTOMER SERVICE	✓	✓	✓	✗
PRODUCT DESIGN	✓	✗	✗	✓
FINANCIALS & ACCOUNTING	✓	✓	✓	✓
HR	✗	✗	✗	✗
INVENTORY MANAGEMENT	✓	✓	✓	✓
ORDER MANAGEMENT	✓	✓	✓	✓
PLANNING & SCHEDULING	✗	✓	✗	✓
PROJECT MANAGEMENT	✓	✓	✗	✓
PURCHASING	✓	✓	✓	✓
QUALITY CONTROL	✗	✓	✗	✓
SALES	✓	✓	✗	✓
SHIPPING & DISTRIBUTION	✓	✓	✗	✓
SUPPLY CHAIN MANAGEMENT	✗	✓	✓	✓

	Col 1	Col 2	Col 3	Col 4
WAREHOUSE MANAGEMENT	✓	✓	✓	✓
ASSET MANAGEMENT	✓	✓	✗	✗
DOCUMENT MANAGEMENT	✓	✓	✗	✓
CUSTOMER SUITABILITY				
ENTERPRISE (1000+ EMPLOYEES)	✗	✓	✗	✓
MEDIUM SIZE (251-1000 EMPLOYEES)	✗	✓	✓	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓	✓	✓	✓
ADDITIONAL PRODUCT INFO				
MULTI LANGUAGE	✓	✓	✓	✓
MULTI CURRENCY	✓	✓	✓	✓
CUSTOMIZABLE	✗	✗	✓	✓
MOBILE CAPABILITIES				
ANDROID APP	✗	✓	✗	✓
IOS APP	✗	✓	✗	✓

WEB APP	✔	✔	✔	✔
SYSTEM HOSTING				
CLOUD	✔	✔	✔	✔
INSTALLED ON PREMISE	✘	✔	✘	✔
TRAINING SERVICES				
CLASSROOM	✔			
ON-SITE	✘			
RESOURCE LIBRARY	✔	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product
USER CERTIFICATION	✘			
WEBINARS	✔			
SUPPORT SERVICES				
ACCOUNT MANAGER	✔			
API SUPPORT	✔			
EMAIL	✔			

IN-SYSTEM	✔	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product
LIVE CHAT	✔			
PHONE	✔			
SUPPORT TICKETS	✔			
SUPPORT LOCATIONS				
AFRICA	✘		✘	
ANTARCTICA	✘		✘	
ASIA	✘	Data currently unavailable. Click here to suggest data for this product	✘	Data currently unavailable. Click here to suggest data for this product
AUSTRALIA	✘		✘	
EUROPE	✘		✔	
NORTH AMERICA	✔		✔	
SOUTH AMERICA	✘		✘	
REVIEWS				
REVIEW SCORE				

OTHER INFORMATION				
IMPLEMENTATION TIMEFRAME			6-20 weeks	
PRICING		Consumption based pricing model, only pay for the resources used.		Not Available

	Sage Intacct	ORACLE NETSUITE	odoo	Microsoft Dynamics 365 Business Central
OVERVIEW				
PRODUCT NAME	Sage Intacct	NetSuite ERP	Odoo Online	Microsoft Dynamics 365 Business Central (formerly Microsoft Dynamics NAV)
BUSINESS SECTORS				
DISTRIBUTION	✔	✔	✔	✔
GOVERNMENT & NPO	✔	✔	✔	✘
MANUFACTURING	✔	✔	✔	✔
RETAIL	✔	✔	✔	✔
SERVICES	✔	✔	✔	✔
INDUSTRY				
AEROSPACE & DEFENSE	✔	✔	✔	✔
AUTOMOTIVE	✘	✔	✔	✔
CHEMICAL	✔	✔	✔	✔

CONSTRUCTION	✔	✔	✔	✔
COSMETICS	✖	✔	✔	✔
ELECTRONICS	✔	✔	✔	✔
ENERGY/POWER/UTILITIES	✖	✔	✔	✔
ENGINEERING	✔	✔	✔	✔
FASHION	✔	✔	✔	✔
FINANCIAL SERVICES	✔	✔	✔	✔
FOOD & BEVERAGE	✔	✔	✔	✔
LOCAL GOVERNMENT	✖	✔	✔	✔
MEDIA	✔	✔	✔	✔
MEDICAL & HEALTHCARE	✔	✔	✔	✔
METALWORKING	✖	✔	✔	✔
OILFIELD	✔	✔	✔	✔
PACKAGING	✔	✔	✔	✔

PAINT & ADHESIVES	✘	✔	✔	✔
PHARMACEUTICAL	✔	✔	✔	✔
PLASTICS & RUBBER	✘	✔	✔	✔
PRINT & DESIGN	✔	✔	✔	✔
RENTAL	✘	✔	✔	✔
TELECOMMUNICATIONS	✔	✔	✔	✔
WOODWORKING	✘	✔	✔	✔
CANNABIS	✔	✘	✔	✘
EDUCATION	✘	✘	✔	✘
NONPROFIT	✘	✘	✔	✘

ERP SOFTWARE FEATURES

BILLING	✔	✔	✔	✔
BUSINESS INTELLIGENCE/ANALYTICS	✔	✔	✔	✔
COSTING	✔	✔	✔	✔

CRM	✗	✔	✔	✔
CUSTOMER SERVICE	✗	✔	✔	✔
PRODUCT DESIGN	✗	✗	✔	✗
FINANCIALS & ACCOUNTING	✔	✔	✔	✔
HR	✗	✔	✔	✗
INVENTORY MANAGEMENT	✔	✔	✔	✔
ORDER MANAGEMENT	✔	✔	✔	✔
PLANNING & SCHEDULING	✔	✔	✔	✔
PROJECT MANAGEMENT	✗	✔	✔	✔
PURCHASING	✔	✔	✔	✔
QUALITY CONTROL	✗	✔	✔	✗
SALES	✗	✔	✔	✔
SHIPPING & DISTRIBUTION	✗	✔	✔	✔
SUPPLY CHAIN MANAGEMENT	✗	✔	✔	✔

WAREHOUSE MANAGEMENT	✖	✔	✔	✔
ASSET MANAGEMENT	✔	✔	✔	✔
DOCUMENT MANAGEMENT	✔	✖	✔	✔
CUSTOMER SUITABILITY				
ENTERPRISE (1000+ EMPLOYEES)	✖	✖	✔	✖
MEDIUM SIZE (251-1000 EMPLOYEES)	✔	✔	✔	✔
SMALL BUSINESS (1-250 EMPLOYEES)	✔	✔	✔	✔
ADDITIONAL PRODUCT INFO				
MULTI LANGUAGE	✔	✔	✔	✔
MULTI CURRENCY	✔	✔	✔	✔
CUSTOMIZABLE	✖	✔	✔	✔
MOBILE CAPABILITIES				
ANDROID APP	✖	✔	✔	✔
IOS APP	✖	✔	✖	✔

	Product 1	Product 2	Product 3	Product 4
WEB APP	✓	✓	✗	✓
SYSTEM HOSTING				
CLOUD	✓	✓	✓	✓
INSTALLED ON PREMISE	✗	✗	✗	✓
TRAINING SERVICES				
CLASSROOM				
ON-SITE				
RESOURCE LIBRARY	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product
USER CERTIFICATION				
WEBINARS				
SUPPORT SERVICES				
ACCOUNT MANAGER			✗	✓
API SUPPORT			✗	✗
EMAIL			✗	✓

IN-SYSTEM	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product	✖	✖
LIVE CHAT			✖	✖
PHONE			✖	✖
SUPPORT TICKETS			✔	✔
SUPPORT LOCATIONS				
AFRICA	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product
ANTARCTICA				
ASIA				
AUSTRALIA				
EUROPE				
NORTH AMERICA				
SOUTH AMERICA				
REVIEWS				
REVIEW SCORE				

OTHER INFORMATION

IMPLEMENTATION TIMEFRAME	3-6 months			
PRICING	From $425/month (annual subscription)	Starting at ~$10K/year	€19.90/user/month + Apps [Yearly vs. €24.90/user/month paid monthly]	30-day free trial available, Essentials: $70/user/month, Premium: $100/user/month. Paid annually.

	salesorder.com	SAP Business One
OVERVIEW		
PRODUCT NAME	salesorder.com	SAP Business One
BUSINESS SECTORS		
DISTRIBUTION	✔	✔
GOVERNMENT & NPO	✘	✘
MANUFACTURING	✔	✔
RETAIL	✔	✔
SERVICES	✔	✔
INDUSTRY		
AEROSPACE & DEFENSE	✘	✔
AUTOMOTIVE	✔	✔
CHEMICAL	✘	✔

Industry	Column A	Column B
CONSTRUCTION	✔	✔
COSMETICS	✔	✔
ELECTRONICS	✔	✔
ENERGY/POWER/UTILITIES	✘	✘
ENGINEERING	✔	✔
FASHION	✔	✔
FINANCIAL SERVICES	✘	✔
FOOD & BEVERAGE	✘	✔
LOCAL GOVERNMENT	✘	✔
MEDIA	✘	✘
MEDICAL & HEALTHCARE	✔	✔
METALWORKING	✔	✔
OILFIELD	✘	✔
PACKAGING	✘	✔

PAINT & ADHESIVES	✕	✓
PHARMACEUTICAL	✕	✓
PLASTICS & RUBBER	✕	✓
PRINT & DESIGN	✕	✓
RENTAL	✓	✕
TELECOMMUNICATIONS	✓	✓
WOODWORKING	✕	✓
CANNABIS	✕	✕
EDUCATION	✕	✕
NONPROFIT	✕	✕
ERP SOFTWARE FEATURES		
BILLING	✓	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓	✓
COSTING	✕	✓

	Column A	Column B
CRM	✔	✔
CUSTOMER SERVICE	✘	✔
PRODUCT DESIGN	✘	✘
FINANCIALS & ACCOUNTING	✔	✔
HR	✘	✘
INVENTORY MANAGEMENT	✔	✔
ORDER MANAGEMENT	✔	✔
PLANNING & SCHEDULING	✘	✔
PROJECT MANAGEMENT	✘	✔
PURCHASING	✔	✔
QUALITY CONTROL	✘	✘
SALES	✔	✔
SHIPPING & DISTRIBUTION	✔	✔
SUPPLY CHAIN MANAGEMENT	✔	✔

	Column 1	Column 2
WAREHOUSE MANAGEMENT	✔	✔
ASSET MANAGEMENT	✘	✔
DOCUMENT MANAGEMENT	✔	✔
CUSTOMER SUITABILITY		
ENTERPRISE (1000+ EMPLOYEES)	✘	✘
MEDIUM SIZE (251-1000 EMPLOYEES)	✘	✔
SMALL BUSINESS (1-250 EMPLOYEES)	✔	✔
ADDITIONAL PRODUCT INFO		
MULTI LANGUAGE	✘	✔
MULTI CURRENCY	✔	✔
CUSTOMIZABLE	✔	✔
MOBILE CAPABILITIES		
ANDROID APP	✔	✔
IOS APP	✔	✔

WEB APP	✖	✔
SYSTEM HOSTING		
CLOUD	✔	✔
INSTALLED ON PREMISE	✖	✔
TRAINING SERVICES		
CLASSROOM		
ON-SITE		
RESOURCE LIBRARY	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product
USER CERTIFICATION		
WEBINARS		
SUPPORT SERVICES		
ACCOUNT MANAGER		✖
API SUPPORT		✖
EMAIL		✖

IN-SYSTEM	Data currently unavailable. Click here to suggest data for this product	✔
LIVE CHAT		✔
PHONE		✘
SUPPORT TICKETS		✔
SUPPORT LOCATIONS		
AFRICA		
ANTARCTICA		
ASIA		
AUSTRALIA	Data currently unavailable. Click here to suggest data for this product	Data currently unavailable. Click here to suggest data for this product
EUROPE		
NORTH AMERICA		
SOUTH AMERICA		
REVIEWS		
REVIEW SCORE		

OTHER INFORMATION

IMPLEMENTATION TIMEFRAME	4-5 Weeks	2 to 8 weeks
PRICING	~$100 per user / month	

TOP 10 RETAIL ERP SOFTWARE